

PERSONAL DEVELOPMENT by Jim Rohn

[quoted in full from Jim Rohn's Weekly Ezine. See below]

To attract attractive people, you must be attractive. To attract powerful people, you must be powerful. To attract committed people, you must be committed. Instead of going to work on them, you go to work on yourself. If you become, you can attract.

We can have more than we've got because we can become more than we are.

The big challenge is to become all that you have the possibility of becoming. You cannot believe what it does to the human spirit to maximize your human potential and stretch yourself to the limit.

Pity the man who inherits a million dollars and who isn't a millionaire. Here's what would be pitiful: If your income grew and you didn't.

The most important question to ask on the job is not "What am I getting?" The most important question to ask on the job is "What am I becoming?"

It is hard to keep that which has not been obtained through personal development.

After you become a millionaire, you can give all of your money away because what's important is not the million dollars; what's important is the person you have become in the process of becoming a millionaire.

Income seldom exceeds personal development.

What you become directly influences what you get.

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Jim Rohn International
2835 Exchange Blvd., Suite 200
Southlake, TX 76092
800-929-0434